

Estimate Carabao's earnings per share in the following three years from 2025 to 2027. Consider industry growth, market share gains, price increases, cost pressures, operating leverage, financing costs and share count dilution in your final earnings per share estimates.

✓ Thought for 2m 7s

Current Financial Overview

Based on the latest available data as of November 2025, Carabao Group PCL (CBG.BK) has a trailing twelve-month (TTM) EPS of approximately 3.08 THB, with net income around 3.08 billion THB and roughly 1 billion shares outstanding. Revenue is in the vicinity of 20-21 billion THB annually, driven primarily by its core energy drinks business in Thailand and expanding international markets like ASEAN and the UK. The company operates in the competitive energy drinks sector, competing with global players like Red Bull and Monster, but has carved out strong positions through branding and distribution. finance.yahoo.com companiesmarketcap.com

Key Considerations for EPS Projections

To estimate EPS for 2025-2027, I incorporated the following factors based on industry trends, company-specific dynamics, and macroeconomic influences:

- **Industry Growth:** The global energy drinks market is projected to grow at a CAGR of 6-8% from 2025 onward, driven by rising demand for functional beverages, urbanization, and health-conscious consumers shifting toward low-sugar variants. Carabao is well-positioned to benefit, with stronger growth potential in emerging Asia-Pacific markets where consumption is rising faster than the global average. grandviewresearch.com +2 more
- **Market Share Gains:** Carabao has been expanding its domestic market share in Thailand (estimated at 20-30% in energy drinks) through aggressive marketing, sports sponsorships (e.g., English Football League), and international exports. This could add 2-4% incremental revenue growth annually beyond industry baselines, particularly in ASEAN and the UK, where the brand is gaining traction.
- **Price Increases:** Moderate price hikes of 2-3% per year are feasible to pass on inflation and maintain margins, especially as premium positioning allows for this

without significant volume loss. Historical data shows the company has successfully implemented such adjustments.

- **Cost Pressures:** Raw materials (e.g., sugar, packaging, caffeine) and logistics costs may rise 3-5% annually due to global commodity volatility and supply chain issues. However, Carabao's vertical integration (e.g., own production facilities) and cost management strategies are expected to mitigate this, keeping cost growth below revenue growth.
- **Operating Leverage:** With fixed costs in manufacturing and distribution, revenue growth should lead to margin expansion. If revenue grows 8-10%, operating margins could improve by 1-2 percentage points annually, boosting net income disproportionately.
- **Financing Costs:** The company maintains moderate debt levels (total debt not excessively high relative to equity, based on available balance sheet overviews), with low interest expenses. No major increases expected, assuming stable interest rates and no large borrowings for expansion. finance.yahoo.com
- **Share Count Dilution:** Shares outstanding have remained stable at around 1 billion, with no indications of significant equity issuance or buybacks. I assume no material dilution over the period.

Methodology for EPS Estimates

Starting from a 2024 baseline net income of approximately 2.84-3.08 billion THB (implying EPS of ~2.84-3.08 THB), I projected forward:

1. Estimate revenue growth at 8-10% annually (industry 7% + 1-3% from market share/price hikes).
2. Apply cost growth of 6-8% (factoring in pressures but offset by efficiencies).
3. Incorporate operating leverage for 1-2% margin uplift, leading to net income growth of 10-12% in 2025 (as the company recovers from any prior slowdowns), tapering to 7-8% in subsequent years.
4. Adjust for minor tax and financing impacts (assuming effective tax rate ~20% and stable financing costs).
5. Divide projected net income by 1 billion shares (no dilution).

This results in EPS growth slightly above revenue due to leverage, but conservative relative to high-end industry forecasts to account for potential cost headwinds.

EPS Estimates

Year	Estimated EPS (THB)	Year-over-Year Growth	Key Drivers
2025	3.19	~12% (from 2024 baseline of ~2.84 THB)	Strong volume recovery, market share gains in domestic/export markets, moderate price increases offsetting cost pressures; high operating leverage from fixed costs.
2026	3.45	~8%	Continued industry tailwinds, sustained share gains, but tapering growth as base expands; efficiencies help manage costs, low financing impact.
2027	3.71	~7.5%	Mature growth phase with 7-8% revenue increase, margin stability from leverage; no dilution, but watchful of commodity costs.

These estimates align closely with aggregated analyst consensus, reflecting a balanced view of opportunities and risks. Actual results could vary based on economic conditions, competition, or regulatory changes in key markets. [in.investing.com](#)

- ↳ Breakdown of Carabao's debt levels
- ↳ Compare with Red Bull financials
- ↳ Add sensitivity analysis for costs